

Orange County - HVAC

996

TOTAL CONTACTS

100%

PHONE COVERAGE

74%

EMAIL COVERAGE

48%

DECISION-MAKER COVERAGE

6 mo

EXCLUSIVITY WINDOW

EXCLUSIVE

TERRITORY STATUS

Category Breakdown

Category	Count	%
Manufacturing	422	42%
Property Mgmt	162	16%
Logistics	142	14%
Printing	140	14%
Food & Bev	97	10%
Other	31	3%
Healthcare	2	0%

City Coverage

City	Count	%
Santa Ana	147	15%
Irvine	146	15%
Anaheim	123	12%
Huntington Beach	85	9%
Costa Mesa	67	7%
San Clemente	34	3%

RunOtto vs. Generic List

	RunOtto	Generic List
Verified commercial contacts	✓	✗
Named decision makers	✓	—
Personal direct emails	✓	—
Researched for commercial fit	✓	✗
6-month exclusivity	✓	✗
Deliverability checked (NeverBounce)	✓	✗
Exclusive per trade — 1 contractor per vertical	✓	✗

Investment

\$3,500

6-month exclusive territory

1 closed commercial HVAC contract covers this list 4–10×

Average commercial contract value: \$15,000–\$50,000

996 verified contacts · \$3.51 per contact

VERIFIED CONTACT SAMPLE

Sample Contacts

15 contacts · 74% deliverable email coverage (NeverBounce-checked) · 48% decision-maker coverage across full list

Company	Category	City	Phone	Email	Website	DM Name	DM Title
Advanced Litho p...	Printing	Lake Fo...	(949) 215-9060	grifols@advanc...	advancedlitho.c...	—	—
Allied Componen...	Manufacturing	Foothill...	(949) 356-1780	stuart@alliedco...	alliedcomponen...	Stuart Murray	Operation...
AlphaGraphics	Printing	Irvine	(714) 627-5872	jodi@alphagrap...	alphagraphics....	Jodi Wells	Vice Presi...
Beach Front Prop...	Property Mgmt	Garden...	(562) 544-9123	dwebster@bfpm...	bfpminc.com	Deana We...	Property...
Forward Compon...	Logistics	Lake Fo...	(949) 468-0350	scottw@forward...	forwardcompon...	Scott Wilkosz	Owner/Pr...
L&M Coastal Pro...	Property Mgmt	Costa M...	(949) 646-3679	sabrina@lmcoa...	lmcoastal.com	Sabrina Me...	Portfolio...
Miter Craft Supply	Logistics	Costa M...	(714) 556-2600	doug@mitercraf...	mitercraftsuppl...	Doug Mitchell	Owners
Pro Reps West	Food & Bev	Costa M...	(714) 662-7822	lmiller@proreps....	proreps.com	Leah Miller	Business...
Q-Mark Manufact...	Manufacturing	Rancho...	(949) 457-1913	cclark@cmms.c...	cmms.com	Clint Clark	Manufactu...
TJ Aerospace, Inc.	Manufacturing	Garden...	(714) 891-3564	jennifer@tjaeros...	tjaerospace.com	Jennifer Da...	Vice Presi...
Unire Real Estate...	Property Mgmt	Brea	(714) 990-2100	mary.bone@uni...	unirerealestate...	Mary Bone	Property...
UsCalibration Inc.	Manufacturing	Irvine	(949) 724-9474	rcantwell@uscal...	uscalibration.com	Reece Can...	Assistant...
Venus Group	Manufacturing	Foothill...	(949) 609-1299	surendra@venu...	venusgroup.com	Surendra J...	Vice Presi...
Vescio Manufact...	Manufacturing	Santa F...	(562) 972-9430	dskinker@vesci...	vesciomfg.com	David Skin...	Operation...
WCM Manufactur...	Manufacturing	Cypress	(714) 901-1998	eraye@wcmma...	wcmmanufactu...	Eric Raye	Operation...